



Open Hatch Bulker Sector



MSI's Open Hatch Bulker Excel-based model covers supply and demand fundamentals, with explicit time series for historical and forecast earnings, vessel prices and operating costs. Clients are able to modify a range of assumptions in order to create alternative scenarios and test key market sensitivities.

Standard Model Content

On Demand / Consultancy Services

Cargo Demand

- ◆ Total minor bulk cargoes
- ◆ Total Handy/max bulk employment
- ◆ Total open hatch employment

- ◆ High case / low case and scenario building support
- ◆ Vessel benchmarking — comparing the historical employment trends of a specific asset against its cohort fleet, in terms of employment patterns, utilisation, speed, days in port etc.

Vessel Supply

- ◆ Total newbuilding contracting and orderbook
- ◆ Total deliveries, deletions and lay-up
- ◆ Total fleet age profile

- ◆ Timeseries data of historical and forecast contracting, deliveries, scrapping, fleet age profiles and orderbook.
- ◆ Cohort fleet analysis for specific assets, incorporating factors such as physical characteristics, location of build etc, and comparison of existing ships vs orderbook.

Vessel Earnings and Prices

- ◆ Total fleet utilisation rate
- ◆ 1-Year time charter rates
- ◆ Daily vessel operating costs
- ◆ Vessel prices (new, 5, 10, 15, 20 year old and scrap)

- ◆ Vessel valuation reports and certificates
- ◆ Investment analysis
- ◆ Sensitivity analysis on asset pricing based on newbuilding prices, scrap prices, vessel life expectancy, macroeconomic/demand scenarios and supply side responses

Market Report

One page market summary contained within the Excel model, consisting of charts and written analysis on the medium-term outlook for the sector.

- ◆ Bespoke reports / presentations on request